

Waste Collections

Proposal Acknowledgment * RFP: OP-01-14/Landfill and Waste Collections

Date: March 21, 2014/2:00 PM

EVALUATION SCORING-WASTE COLLECTION SERVICES

Committee Member Summary			
Category	Total MAX Points	Texas Disposal Systems	Republic Services
Finance Impact	245	155	235
Operational Experience - Qualifications	210	175	205
Financial Qualifications - Stability	105	45	105
Adherence to Specifications	105	50	102
Additional Beneficial Criteria Submitted	35	10	35
Total Possible Score	700	435	682
Committee Ranking		2	1

Notes:

*Attach a Written Justification for each company's ranking and forward to Purchasing
Attach this page of this form and the Written Justification to your Agenda
Background Memo*

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Shane Kelton (Chair)			
Category	Max Points	Texas Disposal Systems	Republic Services
Finance Impact	35	15	35
Operational Experience - Qualifications	30	30	30
Financial Qualifications - Stability	15	7	15
Adherence to Specifications	15	10	15
Additional Beneficial Criteria Submitted	5	0	5
Total Score	100	62	100
	Rank	2	1

Tina Bunnell			
Category	Max Points	Texas Disposal Systems	Republic Services
Finance Impact	35	20	30
Operational Experience - Qualifications	30	30	30
Financial Qualifications - Stability	15	10	15
Adherence to Specifications	15	10	15
Additional Beneficial Criteria Submitted	5	0	5
Total Score	100	70	95
	Rank	2	1

Ricky Dickson			
Category	Max Points	Texas Disposal Systems	Republic Services
Finance Impact	35	35	35
Operational Experience - Qualifications	30	30	30
Financial Qualifications - Stability	15	15	15
Adherence to Specifications	15	10	15
Additional Beneficial Criteria Submitted	5	0	5
Total Score	100	90	100
	Rank	2	1

Charlotte Farmer			
Category	Max Points	Texas Disposal Systems	Republic Services
Finance Impact	35	0	35
Operational Experience - Qualifications	30	0	30
Financial Qualifications - Stability	15	0	15
Adherence to Specifications	15	0	15
Additional Beneficial Criteria Submitted	5	0	5
Total Score	100	0	100
	Rank	2	1

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EVALUATION SCORING-WASTE COLLECTION SERVICES

Patrick Frerich			
Category	Max Points	Texas Disposal Systems	Republic Services
Finance Impact	35	25	35
Operational Experience - Qualifications	30	30	30
Financial Qualifications - Stability	15	0	15
Adherence to Specifications	15	10	15
Additional Beneficial Criteria Submitted	5	5	5
	Rank	70	100
		2	1

Rodney Fleming			
Category	Max Points	Texas Disposal Systems	Republic Services
Finance Impact	35	25	30
Operational Experience - Qualifications	30	25	25
Financial Qualifications - Stability	15	13	15
Adherence to Specifications	15	10	12
Additional Beneficial Criteria Submitted	5	5	5
Total Score	100	78	87
	Rank	2	1

H. R. "Winkie" Wardlaw III			
Category	Max Points	Texas Disposal Systems	Republic Services
Finance Impact	35	35	35
Operational Experience - Qualifications	30	30	30
Financial Qualifications - Stability	15	0	15
Adherence to Specifications	15	0	15
Additional Beneficial Criteria Submitted	5	0	5
Total Score	100	65	100
	Rank	2	1



Committee Member Name: Robert Dickson
Proposal Acknowledgment * RFP: OP-01-14/Landfill and Waste Collections
Company Name: Republic Services
Service: Waste Collections

Each committee member must provide a written justification for each score less than the max points that could be awarded. The Project Manager is responsible for collecting the evaluations, completing the Ranking Worksheet and providing a written summary, by company. The Acknowledgment, Ranking Sheet Summary and the Written Justification will be attached to the Council Agenda Background Memo and must be retained as the information could be subject to the Public Information Act

Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	35	30	15	15	5

Notes:

Please supply each committee member with 1 worksheet per company



Committee Member Name: Ruby Jackson

Proposal Acknowledgment * RFP: OP-01-14/Landfill and Waste Collections

Company Name: Texas Disposal Systems

Service: Waste Collections

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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	35	30	15	10	0

Notes:

SEE TAB 13 PAGE 27 OF 27 FOR EXCEPTIONS TO SPECIFICATIONS
NO ADDITIONAL BENEFICIAL CRITERIA SUBMITTED

Please supply each committee member with 1 worksheet per company



Committee Member Name: H.R. WINNIE WARDLAW III
 Proposal Acknowledgment * RFP: OP-01-14/Landfill and Waste Collections
 Company Name: Texas Disposal Systems

Service: Waste Collections

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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	35	30	0	0	0

Notes:

The City's RFP (appendix C) requests bids to lease the City of San Angelo Landfill but was not bid on by TDS.

By having no landfill, TDS would have no place to dispose of its Waste Collections

Section 7. Proposal Requirements of the RFP of the City requires much financial information concerning the Company. See also appendix D sections D5

TDS in its proposal failed to include the required financial information, including financial statements etc. Thus the Company can not be rated as to its financial qualifications and causes no rating on adherence to specifications since no proposal can be considered if no showing of financial ability is demonstrated.

No known additional benefits were contained in the TDS proposal

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Committee Member Name: Patrick Frerich
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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	35	30	15	15	5

Notes:

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Committee Member Name: Patrick Fresich
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 Company Name: Texas Disposal Systems
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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	25	30	0	10	5

Notes:

Financial Impact: Did not provide pricing or detail as requested i.e. Additional cart fee, Bulk waste fee, replacement cart fee.

Financial Qualifications: No financials provided in submission

Adherence to Specifications: Did not provide pricing based on payment specifications. Exceptions to specifications listed.

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Committee Member Name: Shane Kelton

Proposal Acknowledgment * RFP: OP-01-14/Landfill and Waste Collections

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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	15	30	7	10	0

Notes:

Proposed rates are higher than existing & not all changes were calculated in the proposed rates presented

Financial Qualifications - see comments on Landfill select

General exceptions to the RFP were noted and financial documents were left out.

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Committee Member Name: Tina Dunneil

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Company Name: Republic Services

Service: Waste Collections

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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	30	30	15	15	5

Notes:

Finance Impact - increase in receivables = high inventory turnover & increase in inventory - could be either strong sales or ineffective buying; contingencies

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Committee Member Name: Tina Bunnell
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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	20	30	10	10	0

Notes:

Finance Impact - no financial statements presented

Financial Qualifications - Stability - No financial statements presented

Adherence to specifications - Tab 13, page 27

Additional Beneficial Criteria submitted - none noted

Please supply each committee member with 1 worksheet per company



Committee Member Name: Charlotte Farmer

Proposal Acknowledgment * RFP: OP-01-14/Landfill and Waste Collections

Company Name: Republic Services

Service: Waste Collections

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Max Points	35	30	15	15	5
Score	35	30	15	15	5

Notes:

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Committee Member Name: Charlotte Farmer

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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	0	0	0	0	0

Notes:

did not provide actual financial statements or letter of credit.

Please supply each committee member with 1 worksheet per company



Committee Member Name: ROANEY FLEMING

Proposal Acknowledgment * RFP: OP-01-14/Landfill and Waste Collections

Company Name: Republic Services

Service: Waste Collections

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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	30	25	15	12	5

Notes:

OVER ALL GREAT PACKAGE

Please supply each committee member with 1 worksheet per company



Committee Member Name: Rodney FLEMMING
Proposal Acknowledgment * RFP: OP-01-14/Landfill and Waste Collections
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Scoring Categories	Finance Impact	Operational Experience - Qualifications	Financial Qualifications - Stability	Adherence to Specifications	Additional Beneficial Criteria Submitted
Max Points	35	30	15	15	5
Score	<u>25</u>	<u>25</u>	<u>13</u>	<u>10</u>	<u>5</u>

Notes:

GOOD PACKAGE - JUST SHORT OF OTHER COMPANY

Please supply each committee member with 1 worksheet per company