

Comparison of San Angelo, Texas Non Residential (Commercial) Service Rates

Approved Ordinance rates, Actual rates billed by Republic for June 2014, New rates proposed by Republic effective August 2014 and rates offered by TDS in response to RFP OP-01-14 and rejected by City staff and City RFP review committee

Containers		APPROVED ORDINANCE RATES	ACTUAL RATES BILLED FOR JUNE 2014	REPUBLIC PROPOSED RATES AS PUBLISHED IN 7/1/14 CITY COUNCIL AGENDA FOR CONTRACT APPROVAL			RATES AS OFFERED BY TDS ON 03/21/14 IN RESPONSE TO RFP OP-01-14 AND REJECTED BY CITY STAFF AND CITY RFP REVIEW COMMITTEE (3)											
		A	B	C	D	E	F	G	H	I	J	K						
Cu yd Size	Pickup Frequency per week	COSA Published ordinance base service rate effective October 2013	Rate to customer including overcharge amount (1)	Proposed base service rate (2)	% Increase - (C) as compared to October 2013 ordinance rate (A)	% Increase - Proposed rate (C) as compared to rate billed in June (B)	Proposed base service rate @ \$20/ton LF	% Difference - TDS proposed rates (F) as compared to Republic proposed rates (C)			Proposed base service rate @ \$25/ton LF	% Difference - TDS proposed rates (H) as compared to Republic proposed rates (C)			Proposed base service rate @ \$30/ton LF	% Difference - TDS proposed rates (J) as compared to Republic proposed rates (C)		
2	1	\$42.54	\$58.41	\$73.00	73%	25%	\$56.00	23%	LESS	\$58.00	21%	LESS	\$60.00	18%	LESS			
2	2	\$70.01	\$96.14	\$120.00	73%	25%	\$102.00	15%	LESS	\$105.00	13%	LESS	\$108.00	10%	LESS			
2	3	\$88.91	\$122.09	\$152.75	73%	25%												
2	4	\$109.01	\$149.70	\$187.00	73%	25%		See note (5)		See note (5)				See note (5)				
2	5	\$126.43	\$173.62	\$217.00	73%	25%												
2	6	\$147.41	\$202.42	\$253.00	73%	25%												
3	1			\$95.00			\$75.00	21%	LESS	\$78.00	18%	LESS	\$81.00	15%	LESS			
3	2			\$149.75			\$142.00	5%	LESS	\$147.00	2%	LESS	\$152.00	2%	MORE			
3	3	See note (4)	See note (4)	\$199.13	See note (4)	See note (4)												
3	4			\$251.25				See note (5)		See note (5)				See note (5)				
3	5			\$297.75														
3	6			\$341.25														
4	1	\$68.24	\$93.71	\$117.00	73%	25%	\$88.00	25%	LESS	\$91.00	22%	LESS	\$94.00	20%	LESS			
4	2	\$104.57	\$143.60	\$179.50	73%	25%	\$161.00	10%	LESS	\$168.00	6%	LESS	\$175.00	3%	LESS			
4	3	\$142.98	\$196.34	\$245.50	73%	25%	\$234.00	5%	LESS	\$245.00	0%	LESS	\$256.00	4%	MORE			
4	4	\$183.74	\$252.31	\$315.50	73%	25%	\$304.00	4%	LESS	\$322.00	2%	MORE	\$337.00	7%	MORE			
4	5	\$220.38	\$302.64	\$378.50	73%	25%	\$382.00	1%	MORE	\$400.00	6%	MORE	\$418.00	10%	MORE			
4	6	\$250.21	\$343.60	\$429.50	73%	25%												
6	1			\$146.25			\$113.00	23%	LESS	\$118.00	19%	LESS	\$123.00	16%	LESS			
6	2			\$247.50			\$200.00	19%	LESS	\$211.00	15%	LESS	\$222.00	10%	LESS			
6	3	See note (4)	See note (4)	\$337.50	See note (4)	See note (4)	\$288.00	15%	LESS	\$304.00	10%	LESS	\$320.00	5%	LESS			
6	4			\$443.00			\$375.00	15%	LESS	\$397.00	10%	LESS	\$419.00	5%	LESS			
6	5			\$538.25			\$461.00	14%	LESS	\$489.00	9%	LESS	\$517.00	4%	LESS			
6	6			\$631.25			\$549.00	13%	LESS	\$582.00	8%	LESS	\$615.00	3%	LESS			
8	1	\$102.20	\$140.34	\$175.50	73%	25%	\$132.00	25%	LESS	\$139.00	21%	LESS	\$146.00	17%	LESS			
8	2	\$183.74	\$252.31	\$315.50	73%	25%	\$238.00	25%	LESS	\$252.00	20%	LESS	\$266.00	16%	LESS			
8	3	\$250.21	\$343.60	\$429.50	73%	25%	\$344.00	20%	LESS	\$366.00	15%	LESS	\$388.00	10%	LESS			
8	4	\$332.32	\$456.36	\$570.50	73%	25%	\$450.00	21%	LESS	\$479.00	16%	LESS	\$508.00	11%	LESS			
8	5	\$406.49	\$558.21	\$698.00	73%	25%	\$555.00	20%	LESS	\$592.00	15%	LESS	\$629.00	10%	LESS			
8	6	\$485.06	\$666.10	\$832.75	73%	25%	\$662.00	21%	LESS	\$706.00	15%	LESS	\$750.00	10%	LESS			

- (1) Includes fuel/environmental recovery fee of 33.2503% and the overcharge portion of the City franchise fee and sales tax as billed for June 2014.
- (2) Rates as shown in Exhibit F of Special Exclusive Contract for Solid Waste Collection and Disposal Services as posted on City of San Angelo 7/1/14 City Council agenda. Section 9(D) allows for an annual increase of 2.9% plus an annual fuel adjustment which will take effect October 2015 and each October thereafter.
- (3) TDS offered several rate options depending on the disposal fee to be paid to the City. The majority of the rates offered are less than the rates proposed by Republic
- (4) 3 and 6 cu yd containers were not offered to customers by Republic services during the current contract period.
- (5) TDS did not offer certain size and pickup frequency combinations if other combinations would more efficiently and less expensively provide the same service yardage.