### Summary of the TDS Analysis of Unauthorized Commercial Billing Overcharges to San Angelo Businesses by Republic

Texas Disposal Systems (TDS) has compared some actual invoice rates charged by Republic Waste Services of Texas, LTD (Republic) to rates authorized by city ordinances and contracts. It appears Republic has actually invoiced amounts in excess of the rates authorized by city ordinances and contracts. The following pages contain proposed methods for calculating the estimated unauthorized Republic overcharges to commercial businesses in San Angelo for frontload and rolloff services, along with footnoted backup information explaining the assumptions and data used to extrapolate the City wide overcharges. The methodology for these calculations is explained in the footnotes for Method 1 and Method 2. TDS believes these methods provide a conservative estimate of the unauthorized charges Republic has collected from commercial accounts in San Angelo over the last 14+ years. TDS has submitted questions to City staff and has requested additional information, that, if received, will allow a more detailed estimate of Republic's overcharge and the benefit the City received from additional franchise fees collected on overcharges.

On pages two and three you will find the two different methods to estimate the overcharges to San Angelo business and institutions. The only difference between the two is the total market revenue figures used as a basis for the extrapolation. The first calculation uses market data provided to TDS and other potential Request for Proposals (RFP) respondents, through the RFP process. Method 1 yields a Republic overcharge estimate of \$7.9 million. Until recently, the information provided by the City through the RFP was the only market revenue data available to us. However, on May 15, 2014 TDS obtained audited financial statements of Republic/Trashaway, in response to an Open Records Request to the City. These financial statements indicate significantly higher market revenue figures than what was reported by the City in the RFP process; these figures are used in the calculation on page three. Method 2 yields a Republic overcharge estimate of \$9.2 million.

To learn more about this and other issues related to the City's handling of the Lease and Operation of Sanitary Landfill and Waste Collection Services Contract please visit www.texasdisposal.com/sanangeloissues.

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Method 1

Calculation of estimated unauthorized amounts invoiced by Republic Waste Services of Texas, LTD to individual businesses, schools and institutions in excess of City

Council approved Ordinance rates for Commercial Frontload and Commercial Rolloff Customers in the City of San Angelo, Texas since 2000

			Commercia	al Frontload Service	es			Commercia	al Roll off Services		Combined Comr	nercial Services
	Year	Assumed Growth % (2)	Estimated Commercial Annual Ordinance Revenue (1)	Estimated Unauthorized Charges Per Year (3)	Estimated City Franchise Fee Portion of Unauthorized Charges (4)		umed th % (2)	Estimated Annual Roll off Revenue (1)	Estimated Annual Unauthorized Charges (3)	Estimated City Franchise Fee Portion of Unauthorized Charges (4)	Total Estimated Unauthorized Charges Per Year (3)	Estimated City Franchise Fee Portion of Unauthorized Charges (4)
1	1997		\$ 2,103,345	\$ 0	\$ 0		1.0%	\$ 712,839	\$ 0	\$ 0	\$ 0	\$ 0
2	1998	1.0%	2,165,664	0	0		1.0%	733,959	0	0	0	0
3	1999	1.0%	2,410,972	0	0		1.0%	817,096	0	0	0	0
4	2000	1.0%	2,516,962	78,959	1,579		1.0%	853,016	26,760	535	105,718	2,114
5	2001	1.0%	2,542,386	79,756	1,595		1.0%	861,633	27,030	541	106,786	2,136
6	2002	1.0%	2,568,066	80,562	1,611		1.0%	870,336	27,303	546	107,865	2,157
7	2003	1.0%	2,594,006	110,343	2,207		1.0%	879,127	37,396	748	147,739	2,955
8	2004	1.0%	2,620,208	47,620	952		1.0%	924,705	16,806	336	64,426	1,289
9	2005	1.0%	2,751,752	113,992	4,560		1.0%	971,128	40,229	1,609	154,221	6,169
10	2006	1.0%	2,779,548	235,888	9,436		1.0%	980,938	83,248	3,330	319,136	12,765
11	2007	1.0%	2,807,624	270,035	10,801		1.0%	990,846	95,299	3,812	365,334	14,613
12	2008	1.0%	2,835,984	497,361	19,894	-	12.0%	884,684	155,151	6,206	652,512	26,100
13	2009	1.0%	2,864,630	336,900	13,476		1.0%	893,620	105,096	4,204	441,996	17,680
14	2010	1.3%	2,900,891	484,378	19,375		1.3%	904,932	151,101	6,044	635,479	25,419
15	2011	1.5%	2,945,067	646,740	25,870		1.5%	918,713	201,750	8,070	848,490	33,940
16	2012	2.1%	3,054,524	771,385	30,855		2.1%	952,858	240,633	9,625	1,012,018	40,481
17	2013	2.5%	3,419,976	1,042,351	41,694		2.5%	1,066,860	325,161	13,006	1,367,512	54,700
18	2014	2.8%	3,599,425	1,230,978	49,239		2.8%	1,122,337	383,831	15,353	1,614,809	64,592
				\$6,027,248	\$233,145				\$ 1,916,795	\$ 73,966	\$ 7,944,043	\$ 307,111

### **Assumptions**

- (1) Customer Matrix information (container quantities, sizes and frequency of service) provided by City staff during the RFP process applied to current ordinance rates yields estimated annual frontload container service charges of \$3,419,976 and annual roll off container service charges of \$1,066,860. These numbers were used to estimate amounts invoiced in prior years. Actual annual invoice amounts will not be known until there has been a compete audit or litigation discovery to determine the actual gross revenues from which the unauthorized overcharges and the excess portion of the franchise fees were derived.
- (2) The estimated size of the frontload and rolloff services is based on the information provided by the City staff during the 2014 RFP process. Prior year billings back to 1997 were calculated based on estimated growth rates of 1% to 2.8% as provided by the San Angelo Chamber of Commerce. A -12% decrease was used for roll off services for the year 2008. These numbers are an estimate, as TDS has no knowledge of actual billings other than those to Acme Iron and Metal Co. and a few other companies in the market. These assumptions and calculations are intended to show one method for the calculation of total estimated unauthorized charges. TDS believes the gross revenue, as well as the estimated overcharges to be greater than estimated above.
- (3) The rate ordinance adopted 8/3/04 appears to have allowed for a flat rate fuel surcharge to be charged to commercial customers based on container size and pickup frequency. TDS has found no record of previous commercial rate ordinances, and subsequent rate ordinances have indicated no change to fuel surcharge rates. The flat rate monthly fuel surcharge allowed over the past ten years for a 4 cu.yd. container serviced once per week appears to be \$1.32 per month. This amount was deducted from the Fuel/Environmental Recovery Fee (FERF) amounts invoiced to Acme in order to calculate the percentage used to estimate the total unauthorized charges.
- (4) City of San Angelo franchise overcharge portion of unauthorized charges was calculated using the authorized franchise fee % as approved by Ordinance. The amount was 2% thru August of 2004, and a total of 4% thereafter. The franchise fee was charged on all Fuel/Environmental overcharge amounts applied to invoices by Republic.

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Method 2

Calculation of estimated unauthorized amounts invoiced by Republic Waste Services of Texas, LTD to individual businesses, schools and institutions in excess of City Council approved Ordinance rates for Commercial Frontload and Commercial Rolloff Customers in the City of San Angelo, Texas since 2000 and using reported revenue from Republic audited financial statements for the years 2011 and 2012

			Commercia	l Frontload Service	s		Commerci	al Roll off Services		Combined Com	mercial Services
	Year	Assumed Growth % (2)	Estimated Commercial Annual Ordinance Revenue (1)	Estimated Unauthorized Charges Per Year (3)	Estimated City Franchise Fee Portion of Unauthorized Charges (4)	Assumed Growth % (2	Estimated Annual ) Roll off Revenue (1)	Estimated Annual Unauthorized Charges (3)	Estimated City Franchise Fee Portion of Unauthorized Charges (4)	Total Estimated Unauthorized Charges Per Year (3)	Estimated City Franchise Fee Portion of Unauthorized Charges (4)
1	1997		\$ 2,515,255	\$ 0	\$ 0	1.0%	\$ \$ 1,038,586	\$ 0	\$ 0	\$ 0	\$ 0
2	1998	1.0%	2,589,777	0	0	1.0%	1,069,358	0	0	0	0
3	1999	1.0%	2,883,126	0	0	1.0%	1,190,486	0	0	0	0
4	2000	1.0%	3,009,872	94,422	1,888	1.0%	1,242,821	38,988	780	133,410	2,668
5	2001	1.0%	3,040,275	95,375	1,908	1.09	1,255,375	39,382	788	134,757	2,695
6	2002	1.0%	3,070,985	96,339	1,927	1.09	1,268,055	39,780	796	136,119	2,722
7	2003	1.0%	3,102,005	131,952	2,639	1.09	1,280,864	54,485	1,090	186,438	3,729
8	2004	1.0%	3,133,338	56,946	1,139	1.09	1,347,270	24,486	490	81,432	1,629
9	2005	1.0%	3,290,643	136,316	5,453	1.09	1,414,907	58,613	2,345	194,928	7,797
10	2006	1.0%	3,323,882	282,083	11,283	1.09	1,429,199	121,290	4,852	403,373	16,135
11	2007	1.0%	3,357,456	322,918	12,917	1.09	1,443,636	138,848	5,554	461,766	18,471
12	2008	1.0%	3,391,370	594,761	23,790	-12.0%	1,288,960	226,051	9,042	820,813	32,833
13	2009	1.0%	3,425,626	402,877	16,115	1.09	1,301,980	153,122	6,125	555,998	22,240
14	2010	1.3%	3,468,989	579,236	23,169	1.39	1,318,461	220,151	8,806	799,387	31,975
15	2011	1.5%	3,521,816	773,395	30,936	1.5%	1,338,539	293,945	11,758	1,067,339	42,694
16	2012	2.1%	3,579,359	903,926	36,157	2.19	1,501,662	379,228	15,169	1,283,154	51,326
17	2013	2.5%	3,419,976	1,042,351	41,694	2.5%	1,066,860	325,161	13,006	1,367,512	54,700
18	2014	2.8%	3,599,425	1,230,978	49,239	2.89	1,122,337	383,831	15,353	1,614,809	64,592
	•			\$6,743,875	\$260,254			\$ 2,497,359	\$ 95,952	\$ 9,241,235	\$ 356,206

### **Assumptions**

- (1) Customer Matrix information (container quantities, sizes and frequency of service) provided by City staff during the RFP process applied to current ordinance rates yields estimated annual frontload container service charges of \$3,419,976 and annual roll off container service charges of \$1,066,860. These numbers were used to estimate amounts invoiced for 2013 and 2014. Republic audited financial statements obtained on May 15th though an Open Records Request to the City of San Angelo show commercial revenue from accounts within the San Angelo City limits of \$3,579,359 and \$3,521,816 and roll off revenue of \$1,501,662 and \$1,338,539 for the years 2012 and 2011, respectively. Reported revenue was used to estimate amounts invoiced for years prior to 2011. Actual annual invoice amounts will not be known until there has been a compete audit or litigation discovery to determine the actual gross revenues from which the unauthorized overcharges and the excess portion of the franchise fees were derived.
- (2) Prior year billings back to 1997 were calculated based on estimated growth rates of 1% to 2.8% as provided by the San Angelo Chamber of Commerce. A -12% decrease was used for roll off services for the year 2008. These numbers are an estimate, as TDS has no knowledge of actual billings other than those to Acme Iron and Metal Co. and a few other companies in the market. These assumptions and calculations are intended to show one method for the calculation of total estimated unauthorized charges. TDS believes the gross revenue, as well as the estimated overcharges to be greater than estimated above.
- (3) The rate ordinance adopted 8/3/04 appears to have allowed for a flat rate fuel surcharge to be charged to commercial customers based on container size and pickup frequency. TDS has found no record of previous commercial rate ordinances, and subsequent rate ordinances have indicated no change to fuel surcharge rates. The flat rate monthly fuel surcharge allowed over the past ten years for a 4 cu.yd. container serviced once per week apears to be \$1.32 per month. This amount was deducted from the Fuel/Environmental Recovery Fees (FERF) amounts invoiced to Acme in order to calculate the percentage used to estimate the total unauthorized charges.
- (4) City of San Angelo franchise overcharge portion of unauthorized charges was calculated using the authorized franchise fee % as approved by Ordinance. The amount was 2% thru August of 2004, and a total of 4% thereafter. The franchise fee was charged on all Fuel/Environmental overcharge amounts applied to invoices by Republic.

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Calculation of interest on estimated unauthorized amounts invoiced by Republic Waste Services of Texas, LTD to individual businesses, schools and institutions in excess of City Council approved Ordinance rates for Commercial Frontload and Commercial Rolloff Customers in the City of San Angelo, Texas since 2000

			Metl	nod 1 Interest Calcu	lation	Method 2 Interest Calculation							
	Year	Average Federal Reserve Prime Rate (1)	Total Estimated Unauthorized Charges Per Year	Interest	Overcharge including compounded interest		otal Estimated Unauthorized harges Per Year	Interest	Overcharge including compounded interest				
1	1997		\$ 0			\$	0						
2	1998		0			\$	0						
3	1999		0			\$	0						
4	2000	9.23%	105,718	9,758	115,476	\$	133,410	12,314	145,724				
5	2001	6.91%	106,786	15,358	237,621	\$	134,757	19,381	299,862				
6	2002	4.67%	107,865	16,134	361,620	\$	136,119	20,360	456,341				
7	2003	4.12%	147,739	20,986	530,345	\$	186,438	26,482	669,261				
8	2004	4.34%	64,426	25,813	620,584	\$	81,432	32,580	783,273				
9	2005	6.19%	154,221	47,960	822,766	\$	194,928	60,551	1,038,752				
10	2006	7.96%	319,136	90,895	1,232,797	\$	403,373	114,793	1,556,918				
11	2007	8.05%	365,334	128,650	1,726,781	\$	461,766	162,504	2,181,188				
12	2008	5.09%	652,512	121,106	2,500,399	\$	820,813	152,802	3,154,803				
13	2009	3.25%	441,996	95,628	3,038,023	\$	555,998	120,601	3,831,402				
14	2010	3.25%	635,479	119,389	3,792,890	\$	799,387	150,501	4,781,290				
15	2011	3.25%	848,490	150,845	4,792,226	\$	1,067,339	190,080	6,038,709				
16	2012	3.25%	1,012,018	188,638	5,992,882	\$	1,283,154	237,961	7,559,824				
17	2013	3.25%	1,367,512	239,213	7,599,607	\$	1,367,512	290,138	9,217,474				
18	2014	3.25%	1,614,809	299,469	9,513,885	\$	1,614,809	352,049	11,184,332				
			\$ 7,944,043	\$ 1,569,841	\$ 9,513,885	\$	9,241,235	\$ 1,943,098	\$ 11,184,332				

<sup>(1)</sup> Average annual bank prime loan rate from Federal Reserve website (http://www.federalreserve.gov/releases/h15/data.htm)

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# Summary of charges billed to Acme Iron and Metal Co. by Republic Waste Services of Texas, LTD. March 1997 - May 2014 for a 4 cu.yd. frontload container services once per week

				Per ord	linance					
<u>#</u>	Year	Note	Average monthly charge (1)	City fee per customer	State fee per container	Franchise Fee	Fuel Cost, Fuel Surcharge,Fuel and Environmental Fees/Charges/ Recovery Fees (FERF) (6)	Sales Tax	Total Invoice Amount	FERF plus franchise fee less \$1.32 allowed by ordinance % (5)
1	1997		\$ 49.00	\$ 0.50	\$ 1.00	\$ 0.00	\$ 0.00	\$ 3.92	\$ 54.42	0.0%
2	1998		49.92	0.50	1.00	1.26	0.00	3.99	56.67	0.0%
3	1999		54.50	0.50	1.00	1.22	0.00	4.49	61.71	0.0%
4	2000	(2)	56.25	0.50	1.00	1.17	1.73	4.87	65.52	3.1%
5	2001	(3)	56.25	0.50	1.00	1.30	1.73	4.90	65.68	3.1%
6	2002	(3)	56.25	0.50	1.00	1.43	1.73	4.91	65.82	3.1%
7	2003	(4)	56.25	0.50	1.00	1.20	2.35	4.96	66.26	4.3%
8	2004	(5)	58.46	0.25	0.50	1.65	2.29	5.08	68.23	1.8%
9	2005		60.67			2.81	3.69	5.31	72.48	4.1%
10	2006		60.67			2.68	6.22	5.53	75.10	8.5%
11	2007		60.67			2.70	6.88	5.80	76.05	9.6%
12	2008		60.67			2.84	11.50	6.19	81.20	17.5%
13	2009		60.67			2.73	8.13	5.87	77.40	11.8%
14	2010		60.67			2.73	11.01	6.11	80.52	16.7%
15	2011		60.67			3.00	14.08	6.41	84.16	22.0%
16	2012		61.57			3.11	16.22	6.68	87.58	25.3%
17	2013		66.61			3.49	20.79	7.50	98.39	30.5%
18	2014		68.24			3.63	22.44	7.78	102.09	34.2%

#### Notes:

- (1) Average monthly charges may not correspond to ordinance rates due to mid year rate changes.
- (2) "3% Temporary Fuel Cost" added March 1, 2000 by Republic. See document titled "Timeline of changes in billing" for a listing of item description changes and dates changed.
- (3) City fee, State fee and Fuel surcharge incorporated into the monthly charge beginning August 2001 invoice, itemized here separately.
- (4) March 2003, additional fuel surcharge billed along with initial fuel surcharge amount combined into monthly service charge.
- (5) The rate ordinance adopted 8/3/04 allowed for a flat rate fuel surcharge to be charged to commercial customers based on container size and pickup frequency. TDS has found no record of previous commercial rate ordinances, and subsequent rate ordinances have indicated no change to fuel surcharge rates. The flat rate monthly fuel surcharge allowed over the past ten years for a 4 cu.yd. container serviced once per week apears to be \$1.32 per month. This amount was deducted from the FERF amounts invoiced to Acme in order to calculate the percentage used to estimate the total unauthorized charges.
- Additional charges billed over the years were called "Fuel Cost", "Fuel Surcharges", "Fuel/Environmental Fees", "Fuel/Environmental Charges" and "Total Fuel/Environemental Recovery Fees" (collectively referred to as FERF). See document titled "Timeline of changes in billing" for a listing of item description changes and dates changed.

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# Timeline of Changes in Billing to Acme Iron & Metal by Republic Waste Services for a 4 cu.yd. container serviced once per week

					# of
Date	Description	Monthly rate		Ending	Months
5/1/1997	Oldest Acme invoice available - Monthly rate of \$49.00. A franchise fee	\$ 49.00	May-97	Jul-98	15
	was not added to the invoice.				
8/1/1998	2% Franchise fee of \$1.01 was added to invoice. Monthly rate remained		Aug-98	Mar-00	19
	\$49.00				
11/1/1998	Monthly rate increased to \$54.50		Nov-98	Dec-99	19
12/1/1999	Note on invoice - "3% increase effective 1/1/2000" . Monthly rate was	\$ 56.25	Jan-00	Sep-01	19
	\$54.50 prior to this. A 3% increase would calculate to a new rate of				
	\$56.14. The monthly rate actually chanrged was \$56.25				
3/1/2000	Note on Invoice: "Effective March 1, 2000, a temporary 3% fuel cost will		Mar-00	Apr-00	2
	be added to your invoice". \$ 1.73 was added which calculated to \$3.08%				
5/1/2000	"3% Temporary fuel cost" changed to "3% Fuel Cost"		May-00	Oct-00	6
11/1/2000	"Fuel cost" changed to "Fuel surcharge"		Nov-00	Jul-01	11
8/2/2001	Note on invoice - "All invoices will now incorporate the Fuel Surcharge	\$ 59.48	Aug-01	Feb-03	19
	into the monthly charge". Fuel surcharge invoiced prior to this was \$1.73.				
	Monthly rate changed to \$59.48 which appears to incorporate the \$.50				
	City and \$1.00 State fees previously charged. (56.25+.50+1.00+1.73 =				
	59.48)				
3/2/2003	Variable fuel surcharge added on top of what was rolled into monthly		Mar-03	Aug-04	18
	charge 8/2001				
7/2/2004	New ordinance adopted 8/2/04. Monthly rate increased to \$60.67.	\$ 60.67	Jul-04	Aug-05	12
	Franchise fee increased to 4%. Increased rate was invoiced beginning July				
	2004. Ordinance appears to allow a flat fuel surcharge of \$1.32.				
9/2/2005	"Fuel surcharge" changed to "Fuel/Environmental Fee"		Sep-05	May-08	33
6/2/2008	"Fuel/Environmental Fee" Changed to "Fuel/Environmental Charge"		Jun-08	Oct-09	17
11/30/2009	"Fuel/Environmental Charge" Changed to "Total Fuel/Environmental		Nov-09	Mar-14	54
	Recovery Fee"				
10/31/2012	Monthly charge increased to 66.06	\$ 66.06	Nov-12	Sep-13	11
9/30/2013	Monthly charge increased to 68.24	\$ 68.24	Oct-13		

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Estimation of Annual Charges to Commercial Frontload Customers in the City of San Angelo, Texas based on information provided by the City during the RFP process

		# of Co	ontainers and	Pickup Frequ	uency		
Container							
Size	1X	2X	3X	4X	5X	6X	Total
2 yd	679	113	11	2	3	2	810
3 yd	1						1
4 yd	548	281	101	3	26	8	967
6 yd	1	2					3
8 yd	192	264	135	10	59	56	716
		2	2013 City Ordi	nance Rates			
	1X	2X	3X	4X	5X	6X	
2 yd	42.54	70.01	88.91	109.01	126.43	147.41	
3 yd *	57.96						
4 yd	68.24	104.57	142.98	183.74	220.38	250.21	
6 yd*	88.62	152.07					
8 yd	102.20	183.74	250.21	332.32	406.49	485.06	
		stimated Mor	thly Charges t	o Commerc	ial Customers		
	1X	2X	3X	4X	5X	6X	
2 yd	28,885	7,911	978	218	379	295	38,666
3 yd	58	0	0	0	0	0	58
4 yd	37,396	29,384	14,441	551	5,730	2,002	89,503
6 yd	89	304	0	0	0	0	393
8 yd	19,622	48,507	33,778	3,323	23,983	27,163	156,378
	\$ 86,049	\$ 86,107	\$ 49,197	\$ 4,092	\$ 30,092	\$ 29,460	\$ 284,998
Annual cha	rges to Comm	ercial Custom	ers				\$ 3,419,976

<sup>\*</sup> Rates for 3 yd and 6 yd containers are not provided in the City Ordinance. An average rate between the 4 yd and 8 yd was used for these calculations

TDS does not know whether the number of containers or the frequency of service to those containers is accurate or whether construcion frontload boxes were included.

Container information obtained from RFP:OP-01-14/ Addendum2, Customer Matrix (container quantities, sizes and frequency of pickup)

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## Estimation of Annual Charges to Commercial Rolloff Customers in the City of San Angelo based on information provided by the City during the RFP process

Container and haul Information obtained from City staff in RFP: OP-01-14/ Addendum 3, page 2. Tonnage from Appendix A, page 7

				Ordina	nce Rates						Total
				Haul Rate	Rental	Estimated				(	Ordinance
Type Acct.	Size	Accts	# of Hauls	Each	Each	\$ Rental	\$ Haul	\$ Delivery	\$ Landfill		Revenue
Temp	20 OT	91	365	\$ 88.86	\$ 101.99	\$ 18,562	\$ 32,434				
Temp	30 OT	237	1,235	108	102	48,343	133,405				
Temp	40 OT	24	124	133	125	6,004	16,539				
Temp	35 CP	1	15	108	102	1,224	1,620				
Perm	20 OT	14	456	89	102	8,567	40,520				
Perm	30 OT	11	183	108	102	6,731	19,768				
Perm	40 OT	17	351	133	125	12,759	46,816				
Perm	20 CP	2	20	89	102	-	1,777				
Perm	35 CP	20	762	108	102	-	82,311				
Perm	40 CP	2	35	133	125	3,002	4,668				
Perm	42 cp	16	162	133	125	24,017	21,608				
Total Haul	s <sup>(1)</sup>	435	3,708			\$ 129,211	\$ 401,467	\$ 31,800	\$ 504,383	\$	1,066,860

Tons per year @ \$29.90 per ton (1) 16,869 Estimated Deliveries 636

### **Rental Assumptions:**

Temporary OT Rentals - 2 months per year Permanent OT Rentals - 6 months per year Permanent Compactors - 12 months per year Stationary compactor - rental included container only

## Delivery Assumptions: (2)

Estimated Deliveries - 53 per month, 636 per year Delivery Cost - \$50 each

- (1) Container and haul Information obtained from City staff in RFP: OP-01-14/ Addendum 3, page 2. Tonnage from Appendix A, page 7. We do not know whether the number of roll off containers or the number of hauls is accurate.
- (2) Roll off delivery rates are not listed in the Ordinance and quantities were not included in RFP: OP-01-14/ Addendum 3, page 2. TDS has seen invoice copies where deliveries are charged at \$50 per delivery and assume that rate for the estimated quantities.

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## **Unanswered Questions asked of the City San Angelo**

Over the course of the last 69 days, the City of San Angelo ("City") has been asked the following questions related to landfill and waste collection operations. As of the date of this document, these important questions remain unanswered:

- 1. The City has been asked to confirm the approved ordinance rates that permitted haulers must charge customers for collecting solid waste from construction sites located inside the City limits. This question was posed to the City on April 14, 2014.
- 2. The City has been asked to confirm to which City department permitted waste haulers are required to remit monthly Franchise Fees, Inspection Fees, and Landfill Surcharges. This question was posed to the City on April 14, 2014.
- 3. The City has been asked to quantify the overall value of the existing 10-year agreement between the City and Republic Waste Services ("Republic") for Waste Collection and Disposal and Landfill Lease and Operation services. This question was posed to the City on April 1, 2014.
- 4. The City has been asked to release the entire scoring matrix results for RFP proposal responses received from Republic and TDS and scored in response to RFP No. OP-01-14. This request was posed to the City on April 1, 2014.
- 5. The City has been asked whether all three TDS proposals for landfill services and seven proposals for collection services were reviewed and scored. This question was posed to the City on April 1, 2014.
- 6. The City has been asked to clarify whether the work of the Proposal Evaluation Committee for RFP No. OP-01-14 was complete, or

- whether the Committee would participate in contract negotiations. This question was posed to the City on April 1, 2014.
- 7. The City has been asked to provide copies of approved ordinances allowing for the billing and collection of Fuel/Environmental Recovery Fees from commercial, institutional, industrial and rolloff customers billed by Republic. This request was made to the City on March 12, 2014 and again on April 1, 2014.
- 8. The City has been asked to quantify the amount it receives from the current Fuel/Environmental Recovery Fees being charged by Republic to commercial, institutional, industrial and rolloff customers inside the City. This request was made to the City on April 1, 2014.
- 9. The City has been asked to determine and report the length of time Republic has billed the Fuel/Environmental Recovery Fee to commercial, institutional, industrial and rolloff customers inside the City. This guestion was posed to the City on April 1, 2014.
- 10. The City has been asked whether rising fuel costs were reported by Republic as the justification for past increases to the approved basic service rates charged to commercial, institutional, industrial and rolloff customers. This question was posed to the City on April 1, 2014.

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