

Non Residential Service (Commercial) rates proposed by Republic effective August 2014 applied to customer matrix information provided by City staff during the RFP process compared to rates offered by TDS in response to RFP shows that TDS rates are lower than Republic rates by 13%

CUSTOMER MATRIX			REPUBLIC PROPOSED RATES AS PUBLISHED IN 7/1/14 CITY COUNCIL AGENDA FOR CONTRACT APPROVAL (1)		RATES AS OFFERED BY TDS ON 03/21/14 IN RESPONSE TO RFP OP-01-14 AND REJECTED BY CITY STAFF AND CITY RFP REVIEW COMMITTEE (2)		DIFFERENCE CALCULATION			
Cu Yd Size	Pickup Frequency	# Accts	Base Rate	Total Monthly charges	Proposed base service rate	Total Monthly charges	Monthly Difference	TDS Higher/Lower than Republic	Annual Difference	10 year total Difference
2	1	679	\$73.00	\$49,567	\$60.00	\$40,740	\$8,827	TDS lower than Republic		
2	2	113	120.00	13,560	108.00	12,204	1,356	TDS lower than Republic		
2	3	11	152.75	1,680	-	1,680	0	See note (3)		
2	4	2	187.00	374	-	374	0	See note (3)		
2	5	3	217.00	651	-	651	0	See note (3)		
2	6	2	253.00	506	-	506	0	See note (3)		
3	1	1	95.00	95	81.00	81	14	TDS lower than Republic		
3	2	0	149.75	0	152.00	0	0	See note (3)		
3	3	0	199.13	0	-	0	0	See note (3)		
3	4	0	251.25	0	-	0	0	See note (3)		
3	5	0	297.75	0	-	0	0	See note (3)		
3	6	0	341.25	0	-	0	0	See note (3)		
4	1	548	117.00	64,116	94.00	51,512	12,604	TDS lower than Republic		
4	2	281	179.50	50,440	175.00	49,175	1,265	TDS lower than Republic		
4	3	101	245.50	24,796	256.00	25,856	1,061	TDS higher than Republic		
4	4	3	315.50	947	337.00	1,011	65	TDS higher than Republic		
4	5	26	378.50	9,841	418.00	10,868	1,027	TDS higher than Republic		
4	6	8	429.50	3,436	-	3,436	0	See note (3)		
6	1	1	146.25	146	123.00	123	23	TDS lower than Republic		
6	2	2	247.50	495	222.00	444	51	TDS lower than Republic		
6	3	0	337.50	0	320.00	0	0	See note (3)		
6	4	0	443.00	0	419.00	0	0	See note (3)		
6	5	0	538.25	0	517.00	0	0	See note (3)		
6	6	0	631.25	0	615	0	0	See note (3)		
8	1	192	175.00	33,600	146.00	28,032	5,568	TDS lower than Republic		
8	2	264	315.50	83,292	266.00	70,224	13,068	TDS lower than Republic		
8	3	135	429.50	57,983	388.00	52,380	5,603	TDS lower than Republic		
8	4	10	570.50	5,705	508.00	5,080	625	TDS lower than Republic		
8	5	59	698.00	41,182	629.00	37,111	4,071	TDS lower than Republic		
8	6	56	832.75	46,634	750.00	42,000	4,634	TDS lower than Republic		
Total Accounts	2,497		\$ 489,045		\$ 433,488		\$ 55,556	TDS lower than Republic	\$ 666,675	\$ 6,666,750
							per month (4)		per year	in the first 10 years

- Rates as shown in Exhibit F of Special Exclusive Contract for Solid Waste Collection and Disposal Services as posted on City of San Angelo 7/1/14 City Council agenda. Section 9(D) allows for an annual increase of 2.9% plus an annual fuel adjustment which will take effect October 2015 and each October thereafter.
- TDS offered several rate options depending on the disposal fee to be paid to the City. This comparison uses rates proposed with a \$30/ton landfill rate.
- TDS did not offer certain size and pickup frequency combinations if other combinations would more efficiently and less expensively provide the same service yardage.
- If TDS was the City's service provider at the rates TDS quoted in its RFP response, this savings to local business for commercial services would equate to \$1.73 per month per residence, if considered in per residence terms.**