

San Angelo City Council Meeting 11-5-13, Item 16

Mayor Dwain Morrison: Let's go to 16, on the Regular agenda. Number 16: Discussion and possible action related to solid waste collection and landfill management. Mr. Kelton, you have the floor, Sir.

Shane Kelton: Thank you Council. We've got a couple of different parts here. We want to kind of visit with y'all a little bit on the collections that we're looking at coming up with either a renegotiated contract or an RFP process to look at the collections and landfill management contract that we have. As we move forward I want to give you an update of kind of where we are and what we've been doing, and then get y'all's guidance on what y'all would like to see, and we'll move through it from there. And Yes or No is fine, if that's all y'all want to do. That's good.

All right, currently for the collections and disposals currently Republic Waste Services is contracted to provide services for both the collections, disposal, and for the landfill operations. Our current contract with them, the first initial 10 year term is up July 31st of 2014. Current services that they provide right now for collections, is manual collections in the alleys or in the street, depending on where it is; house to house and picking up individual trash cans and dumping them into the rear loaders, except for where y'all have seen the pilot program that Republic Services has initiated with the cart programs.

On the commercial side we do have a once a week minimum pick up on the 2 yard to 6 yard containers for the commercial side. And then they offer roll off services. And currently we do not have a recycling service that we provide through a contractor.

As far as the landfill operations, Republic Services is contracted to run our landfill. They take care of all the daily operations out there, and maintain it in compliance with our permit through the TCEQ.

All right, next. What we're looking for directions on as we move forward, to kind of get y'all's ideas of what y'all would like to see from a collection service standpoint where y'all see the City as we move forward. Types of collection we want to look at as far a garbage collection, as far as residential is manual versus automated system. And when I talk automated I mean the cart system that like Republic has done in the pilot studies they've conducted around town. Want to get y'all's opinion on that. And it would probably be best for us if we just take these one at a time and y'all give me your opinion on what y'all would like to see.

So, with that, we can kind of, automated versus manual, what are y'all's feelings on that? Not automated, let's say cart system.

Mayor Dwain Morrison: I don't have any problem with the cart system and really I think that is what the future is going to hold. I don't know how much longer we are going to be able to hire men to drive on, ride on the back of a truck. But, again, that's something that can be negotiated. How's the rest of the council feel about this?

Councilmember Silvis: I love the cart system. I think if it was up to me, and I've said this before, that I could do with a once a week pick up, but that is just two people in my house. I imagine there's other

families with more individuals in the family, like Dwain Morrison and all his 20 grandkids, whatever, but you know that do twice a week but again carts are fine. I really do like it.

Mayor Dwain Morrison: Rodney, how do you feel about it?

Councilmember Fleming: Carts. That's the future and that's pretty much where it's going nationwide and I think we might as well go ahead and start turning that direction, for sure.

Mayor Dwain Morrison: Marty?

Councilmember Self: I'm not a proponent of carts, but I know it's going that a way, so I'm good with it.

Mayor Dwain Morrison: Don?

Councilmember Vardeman: Carts, I think, I notice he's got both trash collection down there. (Referring to power point presentation) I think those two definitely need to be coupled together as far as getting some couches, and those sort of things... we can talk about in a minute.

Mayor Dwain Morrison: Mr. Wardlaw?

Councilmember Wardlaw: We have a pilot program over there in Santa Rita and I've not heard anybody that was dissatisfied with it, so I believe the carts will be fine.

Mayor Dwain Morrison: And I think Don brought up a good point there.

Councilmember _____: On the bulk collection?

Mayor Dwain Morrison: Yes, we've got a situation right now that probably is not duplicatable because it's the best of both worlds, but I just don't see it continuing. But if we could have a run every month, or something, to pick up the big stuff, with the carts, I believe the people would buy into it, so that's kind of where I am on it.

Shane Kelton: I'll definitely, when we get down and start, discuss both trash collection, and I'll definitely have a recommendation that I would like to throw out to y'all, and then let y'all give me some feedback on it. So. With that being said, talk about recycling just a minute. There's been a lot of talk around town, I know Council has visited with me; other individuals around town have visited with me about it. And looking at more of a recycling program utilizing the cart system at the homes and more of a single stream type recycling versus area recycling stations. I know other communities have those, where they set up stations around the community where people to and drop off their recycling, versus the single stream at the residence recycling. The feedback that I've received from most citizens that I've talked to and visited with, or have talked to me, would prefer the single stream recycling, but currently we do not have a recycling program. So I guess first off, is a recycling program something that y'all would like to see implemented as we move forward in this?

Mayor Dwain Morrison: Rodney, you want to start us off?

Councilmember Fleming: Yes, definitely. I know that all of us have gotten a lot of letters in the last two weeks and I'm definitely for the recycling. I know that we'll probably have to phase that in and I've talked to both the companies that are present here today and I know that it's going to be a big investment for them to put in the, what is it called? The Morf? Merf. Put in the Merf. It's going to be a million dollars, plus, and so it's going to take some time. So I'd like to tell all of the residents here, out there, this is not something that's going to happen January 1st. This could be a thing that might take one, two, or even three years. But I think, my opinion is, that we should start moving towards that.

Mayor Dwain Morrison: Mr. Self?

Councilmember Self: Well, my wife said "Don't come home without recycling services", so. I know who runs my household so I would say I would vote in favor of recycling.

Mayor Dwain Morrison: Mr. Silvis.

Councilmember Silvis: I think, like Marty... Rodney said it, a lot of communities are going, or if not there already, are already recycling, so I think if it helps add to the life of our landfill, I mean, that's a no brainer, you know? I think, like he said, that it might take a couple of years to get there but I think we will head in that direction. You know? We've got to.

Mayor Dwain Morrison: Mr. Vardeman.

Councilmember Vardeman: I think recycling is good. Now I don't know about, due to the amount of money it would take initially to go single stream, you know, maybe we can take baby steps; get some of the area designated places to drop off your recycling. See how successful it is, how well it works, then eventually move into single stream. But, you know, I know a lot of people are for recycling, but I'm not sure how excited they're going to be with how much it's going to cost. So.

Mayor Dwain Morrison: Mr. Wardlaw.

Councilmember Wardlaw: I agree with Don Vardeman completely. I'm concerned about the cost and I think the citizens rejected it a couple years ago based on the cost so I'm not willing to jump in with both feet right now if it's up to me.

Councilmember Valenzuela: Mayor, I wanted to say, of course, when you look at the cart system, you know, and Johnny just mentioned a while ago as far as doing the once a week or twice a week, we can make adjustments based on, if we do have this single stream recycling, we can go to once a week on the cart, and actually reduce costs that way, so there are some options available, also. I'm glad that Mr. Wardlaw mentioned that a while ago, because there are going to be costs associated with this.

Mayor Dwain Morrison: And I'm glad to see us talking about this because I also have had some interest in recycling, but as Don said, I don't know that the people are going to be as interested when they see what the cost, the price tag is going to be, so I would like to see a price for just trash pick-up and I would like to see a price for trash pick-up and recycling, and when we start getting some bids together then we'll be able to as a Council and as a community to make a decision. I'd love to have it but...

Shane Kelton: And there's lots of ways to negotiate through these things to insure that we keep the prices at a reasonable rate.

Mayor Dwain Morrison: And I think that's the biggest concern, right here, is to get the service, service that the community wants at a price they can afford to pay

Shane Kelton: And then, it sounds like we're kind of all in consensus there so we'll move on to the commercial side. And right now, and I guess the biggest thing on the commercial side is, I've had lots of complaints, and it's been through even the Council from over times, is that on the commercial side of things is we just have a minimum once a week pick up right now. And we do get a lot of complaints about overflowing dumpsters all over town and people not calling for their extra pick up. I guess right now, do we want to leave it at a minimum once a week pick up, or would we like to see that minimum go to twice a week? How would y'all like to... or do y'all have any other ideas that y'all would like to see maybe to give us some direction on how y'all want to handle the commercial side of things as far as trying to help alleviate some of these overflowing dumpsters around town, and the trash flying everywhere. You know y'all've brought those concerns to us several times over the years

Mayor Dwain Morrison: Mr. Wardlaw, you want to start us off on this?

Councilmember Wardlaw: Yes I have the fortune, or misfortune to have a bunch of commercial dumpsters and they do occasionally overflow, but I do not want to double my cost in having twice a week pick up.

Mayor Dwain Morrison: Mr. Vardeman.

Councilmember Vardeman: I agree with that also, I would like for whoever gets this deal is to factor in an additional pick up; if somebody's remodeling or getting in extra merchandise for holidays, or whatever, so it wouldn't just kill them to have two or three extra pick-ups a year, a week, a month, something like that.

Shane Kelton: Currently we do have, in our structure, we do have a pricing structure for a second pick-up, or third pick up, or fourth pick up, it's just, I think that we've run into it every year, well, every time it's been brought up, that people are just, you know, if they can get by with it they will, and they won't call for the extra pick up, because it does cost extra money. So, and there's no way around it.

Mayor Dwain Morrison: Mr. Silvis.

Councilmember Silvis: Shane, I'm just curious at the frequency of the calls, either Robert Searls, or Kenya if you want to answer it, you know, if, we don't know, I don't know, the commercial people out there are they having to call in at least once a month for an extra pick up? Do you have any idea where we are on that? I mean, you're saying we've gotten...

Shane Kelton: Well, I mean, I get calls of blowing trash, and things like that, and we go out, or Code Enforcement will go out, and take a look at the dumpsters, and they'll be overflowing, and I'm not sure the people are, they're not calling in when they should be for the extra dump, so once they've filled

them up and they start overflowing. I think that's the biggest issue, is people just aren't calling in for that extra service to come out.

Mayor Dwain Morrison: Mr. Self.

A question or comment from the audience- inaudible.

Shane Kelton: Just a hand full a week of extra pick-ups.

Councilmember Silvas: And I guess part of that is part of the growing pains that we're going through as a community, you know just all over town, you know, more business coming to town.

Councilmember Self: I'm good with once. Once a week.

Mayor Dwain Morrison: Mr. Fleming.

Councilmember Fleming: I don't want to really increase, or force that on especially the small business owner, and that's who it's going to affect more than anybody, it's going to be the small businesses that if we say you're going to go from one to two and we're, I don't know if its going to be doubling their fee but it's going to be a big increase if their fee so I think just one is good. I'd say we leave it like it is.

Okay

Mayor Dwain Morrison: Daniel

Daniel: I'm good with that.

Shane Kelton: Alright

Mayor Dwain Morrison: If we are not having more than a handful of people called for a second pickup a week, I don't see this as a big problem

Shanke Kelton: Okay, very good

Shane Kelton: Alright, let's talk about bulk trash collection, you know if we are going to go to the cart system people are going to have chairs and some couches and some branches and tree things that won't fit in the cart, we've seen other communities and visited with other communities, heard horror stories from Republic and everybody else about people on bulk trash collection doing it once a month or trying to do it too often and the problem with doing it too often is as soon as the trash trucks come by the people are throwing it right back up on the curb again to get ready for the next load. Everything that other cities that we've talked to and visited with and visiting with Republic Services from what they have seen and their experiences that they have had is either doing it at a maximum of once a quarter and probably preferable twice a year on a bulk collection system that way the people will know, they know what is coming in six months they know it's coming in three months and they don't just go throw it out on the curb and trash up the curbside. Our recommendation would be either two times a year or four times a quarter at the maximum would it be our recommendation on that. I want to get you all's

feedback as well. But you know and one thing too and we'll talk about it here in just a second is the assistance free dumping program that kind of could tie into that a little bit as well too.

Mayor Dwain Morrison: Mr. Wardlaw

Mr. Wardlaw: Oppose

Councilmember Don Vardeman I'd rather have too much than not enough I'd rather see four but, you know once again it depends on the cost. If its affordable twice would be fine I know as far as the free dumping all that is well and good but we have a lot of senior citizens that aren't able to go to those and don't have a pickup a trailer or whatever it takes also even if were able to pick it up so I think we definitely need to do something dove tailing in with that perhaps.

Shane Kelton: Ok

Mayor Dwain Morrison: Mr. Silvas

Councilmember Silvas: I am kind of in the lean towards in maybe once a quarter but like your saying maybe give the citizens a heads up, hey we are going to do it this day or this week. So it's not to have their trash as piled I've seen that happen in Austin where yea it sat there for a week or so it does look bad but you knew it was coming because I think every house that was on the road that I saw they had that bulk built up so I think if you're giving them a heads up of what day. I am ok with once a quarter that is just me.

Mayor Dwain Morrison: How does Mrs. Self feel about this Marty?

Councilmember Marty Self: Well she didn't instruct me on this one. But I am more in support of once a quarter.

Shane Kelton: OK

Mayor Dwain Morrison: Mr. Flemming

Mr Flemming: Definitely once a quarter

Shane Kelton: Ok

Mayor Dwain Morrison: I don't want to see them on the 50's I don't want to see old couches and chairs and mattresses on 50th street if we don't pick up enough where are they going to end up. So I would like to see at least four times a year maybe six times a year every other month that is something that can be negotiated.

Shane Kelton: Ok.

Mayor Dwain Morrison: _Daniel?

Councilmember Daniel: the only comment I have is to reiterate with the changes said a while ago. I know previously said that Eagle Pass were actually doing it on a monthly basis and it just seemed like there was always junk out there, no matter what. We want to clean up those neighborhoods so how do you even be absolutely open to just twice a year. I think citizens get accustomed to the idea that during spring and during fall we'll announce it. You know when we are going to be out there to pick up the bulk trash people get used to that too so I don't have an issue really with twice a year either. So that's my input.

Mayor Dwain Morrison: Johnny

Councilmember Johnny Silvas: Shane remind me are we still doing the free... what do you call it

Shane Kelton: The citizens free dumping program

Shane Kelton: Yes, we do have that budgeted in every year and of course it is free to the citizens of course that is something we pay for. The city pays for but..

Councilmember Johnny Silvas: With a copy of my water bill, that's the one you are talking about, I can go up to the landfill

Shane Kelton: Yes you, take your current water bill

Councilmember Johnny Silvas: So how often? Is that a once a month type of thing

Shane Kelton: Once a month, you can do it once a month, yes sir.

Mayor

Mayor Dwain Morrison: Yes, sir.

Unknown: Shane are you going to come back to free dumping, where we leave things at the landfill? Is that a topic further down your list?

Shane Kelton: Ok.

Unknown: OK

Councilmember Rodney Fleming: What's the bulk trash pick-up now situation?

Shane Kelton: Currently if you put it out beside your existing trash now they will just pick it up and put it in the, as long as it meets a certain size requirement they just pick it up and put it in the truck right now. If it's sitting in most cases the alley next to their trash cans.

Councilmember Rodney Fleming: Ok

Shane Kelton: Ok. And let's see frequency of collection, now this is when we get into going back to our cart system. I guess right now we are doing twice a week service. Is this something that we want to

keep with the cart system or would ya'll want to look at moving it back to maybe once a week with the cart system. I know Mr. Silvas you said once a week will work for you.

Councilmember Silvas: that is just me; it may not work for everybody

Mayor Dwain Morrison: What you think Marty

Councilmember Marty Self: I think twice possibly don't have to do recycling twice. I mean we could possibly do that once but pick up trash twice

Mayor Dwain Morrison: Mr. Flemming

Councilmember Rodney Fleming: Well it is hard for me to decide on this one because it really comes down to the cost and I think if we are going to get hammered on this price increase then we may be forced to go back to one instead, I would like twice, I like the way it is right now but I could see that it could be a possibility because I really think that we should be getting the recycling in so if we are going to pick up the recycling which is an increase cost to us, you know, we may have to go back to one in order to do that. In order to keep it fairly close in price. And I think it may have to be a sacrifice again this is, you know been my theme for today about sacrifice but we may have to work things out a little better.

Councilmember Johnny Silvas: Sounds like blackmail to me

Yea

Councilmember Johnny Silvas: Can I add something to what he said, I know there have been times when you know, and I am okay with once but if I don't have enough trash my pickup is Monday and Thursday. I guarantee you if I don't have any trash, enough trash for the third day pick up I won't even put my cart out. And hoping I am saving the company you know some gas expense for them not having to stop by my house. So if I guess I urge citizens that if you don't have enough, maybe you do, those big carts hold a lot of trash, but if you got a couple of small bags in there you're not worried about whether it smells bad or not. Again, I just feel kind of bad putting it out a second time so does that make any sense.

Unknown: Feel bad or lazy?

Councilmember Johnny Silvas: Well my wife would argue with that.

Mayor Dwain Morrison: Daniel

Daniel: We had a once a week pick up in Eagle Pass and I had a family of five at the time, we didn't have an issue. We didn't have the recycling but we just learned how to crush up the milk plastic carton you crushed everything down and we always managed to do just fine with a family of five and once a week pick up.

Mayor Dwain Morrison: Don

Councilmember Don vardeman: I think we are going to have to look at our recycling, I kind of agree that if we go single stream on recycling we are only going to have one pick up as far as goes on trash I think to be affordable but if we take our baby steps and have area recycling you know. Well then I think too will be reasonable.

Mayor Dwain Morrison: Mr. Wardlaw

Councilmember Winkie Wardlaw: A lot of people need twice a week pick up and I think we should leave it like that and if we get hammered on the cost we can always look at it again but two times a week is fine with me.

Shane Kelton: Ok

Shane Kelton: And it may be something as we move forward too that we start off with twice a week service and then as we move into a single stream like councilman Wardland stated that, one time a week they come by and they pick up the recycling and the other time a week they come by and actually pick up the trash and be kind of equal out as to where hopefully it works out that way. So is something to look forward to.

Mayor Dwain Morrison: I have been trying to go with two, I like to times a week but as it's been said I think that dollar amount is what's going to make our decision.

Shane Kelton: Ok

Shane Kelton: Very good well we'll start of looking at two times a week and we'll work from there.

Shane Kelton: Alright, the citizens free dumping program kind of going back into our bulk trash discussion. Just kind of want to let you all know as we go forward with these, this citizen free dumping program is of course we may need to come back and visit. I know mayor you've had a couple of calls on it lately and we are getting more and more people there wanting to use this program and we can definitely tell that by the cost associated with it. Two years ago our cost was roughly about \$122,000.00 I believe it's what it cost us for assistance free dumping program this last year it cost me \$167,000.00, so people are using our program and apparently its gaining more ground and becoming more popular so it's something that we want to look at and I just want to bring that to ya'll attention that this program is costing us, people are using it but I don't know if this is something you want to revisit or if it's something you all want to maintain and keep going and how we want to look at as we move forward.

Mayor Dwain Morrison: Start with you Don.

Councilmember Don Vardeman: My thoughts on that are depends on how we work you know if go with the carts and then have quarterly pick up at the house for bulk items we may not even want to mess with this but you know I think it all depends on how it comes out in the wash with all this stuff.

Shane Kelton: Ok

Mayor Dwain Morrison: Mr. Wardlaw.

Councilmember Winkie Wardlaw: I am in favor of leaving the program as it is but I like the program unless somebody can convince me otherwise and they might but I like the program.

Shane Kelton: Ok.

Mayor Dwain Morrison: Mr. Flemming.

Councilmember Rodney Flemming: I actually have used that program multiple times, I think though I would be more in favor of doing. I know that is all computerized you can put the address in and where you are coming from going back to maybe, if you are going to do a bulk pick up four times at someone's house maybe you can only go out to the Landfill twice a year or something like that because I know that there are people taking advantage of this because these are you know contractors or something like that that's working usually they are getting their free end by doing it once a month every single month of the year. Do you have numbers on that? I know you probably don't now.

Shane Kelton: Yea it's one of those things that we realize there is some abuse out there and the guys out of Republic and at the landfill they do a really good job trying to please it as best as they can. But based on the perimeters of the program they just can't catch all of it, so but yes I do know that there is some abuse of the program.

Councilmember Rodney Fleming: Could they take that back to say, twice a year?

Shane Kelton: If that is council's pleasure we can redesign the program however you would like to see it done.

Councilmember Rodney Fleming: Well that's what I'll be more in favor of especially if you are going to be four bulk pick -ups at your house and then maybe twice a year you're out there taking a trailer out there.

Shane Kelton: I think you can get by with twice a year. The average person could.

Mayor Dwain Morrison: Marty?

Councilmember Marty Self: Well I think definitely I tend to agree with Rodney most definitely we could cut those down by four because there are four of them you're going to have. I say we could them down somehow we don't give them one free every month.

Shane Kelton: Ok, well we could ...

Shane Kelton: And if that is the consensus amongst everybody we could, and of course I know you Mr. Wardlaw you said you wanna, you'd be in favor of keeping it the same but we can definitely look at changing the perimeters of the program.

Councilmember Winkie Wardlaw: Is this both the residential and commercial.

Shane Kelton: It's residential only... its residential only.

Councilmember Wardlaw: Oh I wouldn't mind cutting it back some, I don't have a problem with that you know, for times a year, whatever.

Councilmember Silvas: Got talked into two, you said you could be talked into it.

Councilmember Wardlaw: Well I try.

Councilmember Johnny Silvas: I think I could go with once every other month especially if we are going to incorporate as bulk trash pick-up. I think we can do away with, you know cutting it in half, maybe once every other month.

(clear as mud)

Mayor Dwain Morrison: I like every month I got two four and six, so.

Mayor Dwain Morrison: And now you got twelve

Mayor Dwain Morrison: The purpose of this is to clean up our city and to keep it clean and get rid of this unwanted junk. I like this once a month pick up allowing them to go out once a month and I think if we don't allow that, then I think we are going to see more trash along 50th street. That's kind of way I gave stinks I know we go up on our prices you start seeing more piles along the road going to the dump and we don't want this because this is going to cost us more money to go out and pick up their junk than it does to let it go ahead and dump it in the first place. I like once a month letting them dump free and if we know it's being used you have told us about the amount where our citizens are using it. So that means if they are throwing stuff away that they don't need if we start cutting back they are going to stop dumping and we are going to have clutter building up in the neighborhoods. I'd like to keep it once a month.

Councilmember Marty Self: Well I guess, I'm almost going to say I want to agree with the mayor that sounds strange. We are only charged now currently on what is used, so if we leave it at twelve, once a month and it's not used because I think we are using the bulk pick up then it doesn't cost us anything anyway, right?

Shane Kelton: No if they don't drive over the scales it won't cost us any extra.

Mayor Dwain Morrison: See how wise I am now.

Councilmember Marty Self: Well I wouldn't go there but.

Shane Kelton: We have a ___ it does say wisdom

(talking over each other)

Mayor Dwain Morrison: It doesn't cost us if we don't use it.

Mayor, may I?

Mayor Dwain Morrison: Yes sir

UNKNOWN: My issue is whether we pay or its free is driving down into the cell is there a way to require some kind of a..

Shane Kelton: As we move forward we negotiate one of the things and one of our major concerns and we've talked about this before is a, a station set up that is not on the working phase of the landfill where citizens can go and deposit their trash into bins at a convenience station and set up at the landfill to keep people off the working face. That is something that I believe is a must to get people off the working faces so.

Mayor Dwain Morrison: I agree with that

Unknown: That is their now that is in place

Shane Kelton: No it is not in place now but as we move forward that is something that I believe we should require the landfill operator to provide as a convenience.

Mayor Dain Morrison: That is an excellent suggestion.

Rodney Fleming: The industry as a whole is moving that way.

Shane Kelton: Yes, a lot of the landfills you go to, especially in the larger metropolitan areas, they're all that way. They keep citizens off the working face and it's so much safer that way.

Dwain Morrison: And if they're throwing away something of value then it wouldn't go in the landfill, it could go to the scrap place.

Shane Kelton: That's it, somewhere else.

Dwain Morrison: We might actually make a little on it.

Shane Kelton: Do a little diversion so... talking about the contract itself, as far as on the collection side of it. Currently we have both the residential and the commercial side franchised, under a franchise tax which grants exclusivity to those two functions to currently Republic Services right now and basically exclusive rights to anything commercial or residential trash inside the city limits. Um, that's pretty much standard practice across the industry, especially out here in West Texas. Now, you start getting into some of the metropolitan areas, bigger areas, sometimes you see the commercial maybe put on the open market but just wanted to touch base with y'all on that. Is that something y'all want to continue to see, the franchised both residential and commercial?

Dwain Morrison: Rodney, you want to start this?

Rodney Fleming: I'd be for that. I'd like to leave it the way it is.

Johnny Silvas: I agree. I have no problem with it, but I do have a question. Talking about the exclusive contract – how many surrounding communities use our landfill, come and dump in our landfill, how

many of the Mertzons and the Walls, just off the top of your head, do you have any idea about how many?

Shane Kelton: I'd have to refer... a dozen communities.

Dwain Morrison: A dozen? Okay.

Various CM's: That's good. Yes. Okay.

Shane Kelton: And, okay, let's talk about recycling on this agenda as well, too. Right now there is no exclusivity issue for any recycling so anybody I guess at this point could come in and start a recycling company in town and go door to door and charge people to collect. Is that something, I guess, you would also like to see wrapped up in the exclusivity agreement? On the recycling side of things?

Rodney Fleming: What's the argument for that rather than letting competition...

Shane Kelton: I would think, looking at it from my standpoint, of course I'm not a contractor, but looking at it from my standpoint, if we do go to the cart system we want to go to a single stream recycling system versus some kind of area distribution or area collection center for recycling. If they're going from door to door, I think if it's not an exclusive portion of that contract I believe that your costs would increase dramatically on the recycling side of things. If that makes sense.

Johnny Silvas: I thought we already had people doing that. I know we don't have a recycling...

Dwain Morrison: Well, we do have a recycling center though where you can carry stuff.

Johnny Silvas: But I'm saying there are already individuals out there doing that.

Shane Kelton: Well, we have Go Green that collects, I know he collects certain specific items, I'm not sure exactly what all he collects, certain specific items. I'm not sure of how his structure is, if he's charging for those services or not, I'm not sure how he's set up on that.

Johnny Silvas: I think he is.

Shane Kelton: Is he? Okay.

Dwain Morrison: From what I understand this recycling is not a money maker anyway. It's a money loss so I wouldn't have a problem. I don't know that I would go exclusive. I think I'd leave it open to the market. That's just me. What do you say?

Rodney Fleming: I think that's what I said.

Dwain Morrison: I think it is, too. Don't?

Don Vardeman: I'm kinda scared, I'm agreeing with both y'all now. Johnny?

Johnny Silvas: I'm on the fence because if it's going to increase the price of us doing recycling with the folks out there then I'm against it, but I don't know that. Is it going to happen?

Shane Kelton: And of course it could be a negotiation point, too. As we look to move forward, we could if you'd rather us, look at in the negotiations phases to negotiate the recycling side of it to see which may be more beneficial to whether to leave it or give it an exclusiveness or to leave it on the open market. That could be a negotiation point when we get down to a prospector.

Johnny Silvas: How does that affect Go Green or Butts Recycling? That's what I'd want to know. If it's going to be a detriment to their business...

Shane Kelton: It definitely could be. Now you could just do it...well, we'd just have to take a look at it. You could make it exclusive to residential only and commercial recycling could be different so...

Dwain Morrison: Whatcha think, Marty?

Marty Self: I'll go along with y'all.

Dwain Morrison: Mr. Fleming?

Rodney Fleming: I'm good with leaving it open.

Shane Kelton: Okay, next, let's talk about the landfill contract. One of the things I'd like to see us do with y'all's approval is currently we have a landfill contract and our collections contract wrapped all up into one. I would actually like to see us split this contract into two different contracts: one contract that focuses on collections the other one focuses on the landfill. I believe that having them separated makes things a lot cleaner and a lot easier for us to follow and track as we go through and try to keep up with all different things that are in the contract. It will clean it up, make it easier, but one of the things we that would like to do there is get y'all's opinion. Would y'all like to see a term contract, kind of what we have now or would y'all maybe be open to looking at more of a long term life-of-site contract. Of course the longer contract that you're willing to provide the more upfront monies may be available to us in the negotiation process. One thing we've looked at with, you know, maybe having of our existing permit having estimates of 15 years of life left. I think with the recycling program you start getting some diversion. From that we can probably extend it a little bit further based on our existing permit so a life-of-site contract may be a 20 year contract it might open things up in the negotiation process for us to see a little more upfront monies versus setting it a 5 or 10 year contract, but like I said, that's up to y'all. What's y'all's preference? Would you rather see a 5 or 10 year term contract on that or would y'all rather see something a little longer?

Dwain Morrison: I want what's best for the citizens and I don't know what that is. I think you'd probably be better making that decision than me. I'm willing to leave that in your hands. Johnny?

Johnny Silvas: The more I've been involved in this situation that we're in the more I think that not only would it benefit us to go a longer...20 years would be fine with me because that gives someone like Republic upfront, some time to renovate themselves of what we will be asking for so, I mean, 5 or 10 years that's like 5 weeks or 10 weeks, I mean it goes by fast. That's not enough time for them to restructure of what is coming to the table for them so I would more lean to a 15, 20 year type of set up giving them time to breathe and giving us the benefit of having the best deal out there so that's just me.

Dwain Morrison: Marty?

Marty Self: I would think the longer the contract the better the price, the better the rate. I'd definitely be in favor of doing what would be the best beneficial for the constituents of San Angelo.

Dwain Morrison: Mr. Fleming?

Rodney Fleming: Definitely. I would go towards the longer. I don't know if I'd go towards 20 just because I think we're going to have issues with the landfill and us going over to the other, what is it, 360 acres that we have across the street.

Shane Kelton: 320, yes sir.

Rodney Fleming: 320 acres over there. I think that 10 or 15 years I think would be good. Maybe 10 years with another five year option on it or something like that, but I wouldn't go less than 10 for sure.

Shane Kelton: Looking at it, of course there are different options out there even for our existing site to where we could amend our existing permit, to extend the life of our existing site. Depending on what our cost-benefit analysis comes out to be at our existing site versus construction at a new site. You know, there's a lot of different things that we need to look at there as we move forward and even if y'all want me to look at a life-of-site type of contract that would go out 15 or 20 years I would only want to make that as the existing permit states right now. I wouldn't want to base a contract right now, negotiations on contract right now on what might be. I'd rather do it on what I know.

Dwain Morrison: Mr. Vardeman?

Don Vardeman: I really lean towards 10 with a five year renewal just because it's so hard to predict what's going to be happening, you know, how things are going to be working much past two years much less 10 so I'd kind of stick with that and then like you say have a five year renewal or something else to extend it.

Dwain Morrison: Mr. Wardlaw, what's your feelings, sir?

Winky Wardlaw: I have none at this point. I sorta agree with Rodney and Don along the lines of a 10 year contract with a five year option. However, I do notice in this contract here it does have a life-of-site in paragraph 1.53, it allows them to extend based on the life expectancy of the current sale and I don't know how all this meshes in with what we're talking about.

Shane Kelton: The life-of-site will be the life of the entire permitted area versus what you just stated there in the contract. Once we have built an individual cell that they are developing, that they're working in right then, and they've built and developed it, if we come up to the end of the term of the contract and we decided we'd give them notice, you know, hey guys we don't want your services anymore or whatever, we're getting out of the trash business or whatever, they have the option to renew the contract until the life of that specific cell they're working in is completed. That's what that grants them in the existing contract. Just the specific cell.

Winky Wardlaw: Yeah, I understand that. Is that in play here with this contract renewal? What's the life of the current cell?

Shane Kelton: Currently, right now, the existing cell that they're working in is projected to be finalized just almost in conjunction with the end of this initial 10 year term.

Winky Wardlaw: I'm sorry, say that again.

Shane Kelton: The life of the current cell that they're working in right now is expected to be completed. They're expecting to fill that cell completely about the same time this contract expires.

Winky Wardlaw: Next year in other words.

Shane Kelton: July 31st of 14. And it's, you know, give it a month one way or another. That's kind of the general expected time frame.

Dwain Morrison: And you can put my vote anywhere in there. Whatever you think.

Shane Kelton: Whatever we think? Okay.

Johnny Silvas: I do have a question.

Shane Kelton: Yes sir, Johnny.

Johnny Silvas: Explain to us what we have now with Republic versus your idea of splitting the contracts. How much, is it going to be difficult to do that? I mean, what ...

Shane Kelton: It's not. We would basically just take the collection side of it and the landfill side of it and just pull them apart into two different documents. That way we can very clearly...it's kinda muddled as you read through our document. We're talking about collection on this page and you flip the page and all of a sudden we're talking about landfill. Flip the page and we're back on collections again. So I would really like to completely separate those two functions, just in two separate documents

Johnny Silvas: But they wouldn't have the same length of term, right?

Shane Kelton: I would, I would. Yes. I would let them have the same length of term on both sides. That's really, as far as maximizing any of our negotiations, you would definitely want A to match B.

Shane Kelton: All right, um. So we will look at that in our negotiation phase and the big question is your feelings on renegotiating the existing contract with Republic Services or would y'all like to see us send all this out for a request for proposals.

Dwain Morrison: I'll start this one. I don't have one problem with Republic. I think y'all have done excellent service. I'm very proud of what you've done. No problems. That's it. I'd like an RFP because I know that there are two, maybe three companies that are interested and competition, competition is good for the citizens. I would like an RFP and I would like to have negotiations and whatever's the best for the city is the one I'm going to be interested in. That's me. Johnny?

Johnny Silvas: I've thought about this one long and hard and I've visited with both and I was kind of on the fence there for a while but I am more leaning to the renegotiation because I don't care if it's Republic or if it was TDS or if it was Waste Management The Mayor just said it. The service they provided us for these last 10 years has been excellent. So I don't care who is in place, I guess I'm loyal to whoever's there. I'm leaning towards renegotiation and giving them an option or a chance to, hey, this is what we're looking for, if they can provide it, because at the end of the day if they don't, if we don't like what they bring to us then there's other folks out there who would or can. So that's my thought right now. And I say again, I don't care, I guess I'm being loyal to them because whether their name was TDS or Waste Management or whoever is out there, I have no problems with the services they've provided so if at the end of the day it goes RFP and I get out-voted, so be it. I can work with anybody that's out there.

Dwain Morrison: Marty?

Marty Self: Well, I guess Mayor, I kind of agree with you. I've sat down with Republic and I'm very pleased with the service. I admire them for doing the pilot program so we know how that worked, but it was my understanding that the staff wanted RFP's. Is that right?

Don Vardeman: Yes sir. I believe that the only way we will understand the true value of our asset is by an RFP. I mean, I kind of have an idea of what our asset is worth, but I can't promise you that I'm right on the money or what it would actually be worth on the open market. So, to me, for the citizens the best way to look at this would be with an RFP. Now with that said that doesn't mean that we go out for an RFP y'all may decide you don't like any of the proposals and y'all may want to renegotiate with Republic at that point which is fine and dandy, too. Just because we go out for an RFP doesn't mean you have to like any of them. So ya'll can reject all proposals and we can move forward with renegotiations at that point however y'all would like to see it and again I have absolutely no issues with Republic services. They've done a great job, they've been very responsive. Any time I call those guys they're right there on the money and they get the job done. Handle any complaints, you know, they've done a great job. But as we look forward and we need to know the value of our asset in which again we haven't to my knowledge it hasn't been bid out on the open market since we acquired our permit in 84. It's never been bid out. Again, you know, 30 years ago before the new regulations came down and there was a dump in every county ours was basically a dump at the time, but it's a landfill now. Back then it was pretty much more of a dump but, you know, the landfill may not have been a big asset back then because everybody had one and they didn't need a good centralized, well-run landfill that could meet and maintain all the requirements that set forth in the new laws, but now that's not the case. The laws change, new regulations came down and landfills are assets to cities. If you own one it's an asset and it can be worth considerable amounts of money to the municipality especially in a situation where we are, a central hub, if you will, to a lot of different areas. And again, I believe the only way to truly get a good value of what our asset is, is with an RFP.

Dwain Morrison: Mr. Fleming?

Rodney Fleming: I'm really torn on this one. I think Republic has done a super good job on this thing and I really, when I was coming into this today, I was leaning one way. I think that we probably should just for all purposes and clarity on this we probably should do an RFP. I think it's probably the fairest thing. Shane has really turned me on this. He and I had a discussion before about learning the value, the true value of this asset and it is an asset that we have as a city. I think that I would be doing the citizens of our city a disfavor of not allowing this to be a very clear and open bid process and we get the bid. What I was most nervous about on TDS and I've told them this to their face is that I'm most nervous about the second company doing the bids on this is their size. Shane actually explained to me on some size things that you know when they do this RFP they're gonna have to come through, and they're gonna have to do, show us the financials that they are capable of doing, and doing those things so, I think, I'm in favor of doing the RFP. And I think that would be the way to go.

Mayor Dwain Morrison: Mr. Vardeman

Councilmember Vardeman: RFP.

Mayor Dwain Morrison: Mr. Wardlaw

Councilmember Wardlaw: Renegotiation existing contract and I don't have the same concerns as voiced here. I'm mainly concerned about getting service to the citizens and we can figure out the price. When you change horses in the middle of the stream, and we've got a great service going here at a very reasonable price, you're taking the risk of getting some unknown person in there, some business, that doesn't perform, and you think the citizens are upset now about something, they're going to really be upset if their service goes to pot. And just for what it's worth, I think Charlotte is for, even though she's not here, she's for renegotiation of the contract too for whatever that's worth, and I don't know what the vote is now but...

Mayor Dwain Morrison: Well let's take a consensus. RFP?

Unknown speaker:

You can take an action.

Mayor Dwain Morrison: This is an action...

Unknown speaker:

You can, if you so choose.

Councilmember Silvis: Mayor, can I ask something?

Mayor Dwain Morrison: It is an action. Yes, Mr. Silvis.

Councilmember Silvis: And I guess... and I visited with Jimmy yesterday, and I think, and I expressed that my concern is, and maybe they'll make it right, but my concern was there is no, they have no infrastructure now, their customer service is three hours away. So some of those things, I'm not totally convinced that we're there yet. So that is the reason I lean toward staying with who we are now, who we have now. I just want it to be a smooth transition, and I just see there's nothing on the ground.

Shane Kelton: Well, and there's nothing to say that even if we go out for an RFP process because, they're, I've been contacted by several other companies besides TDS, TDS is just... you know, they're here, and they have a very, I guess, the Gregory's are from here, so they have maybe more of a vested interest in coming back to the community, you know, I'm not sure. But, just because we put it out for an RFP doesn't mean that y'all are going to like their proposal and want to go with them, and there would be any transition. Republic's proposal may be the best proposal, and y'all may, and that may be the direction that y'all want to go and you choose to go. The only thing that the proposal does is it just, it opens it up so everybody can sharpen their pencils and they can tell us what our asset's worth, I mean, and that's what all the RFP process boils down to, is just having multiple people confirm that our asset is worth this to the City. And like I said, y'all may not like what RFP has to, or what TDS has to say, or Waste Management, or any other company out there that may want to bid on this process. Y'all may not like what they have to say, you may not think that they can transition based on their proposal, and based on what they present to us through the process. And those are valid, those are very valid questions that I would have for any bidder, for any bidder, or any person that turns in a proposal; how are you going to handle these issues?

Councilmember Silvis: Well one thing that I keep hearing time and time again, and I want your opinion on it, or Michael Danes' (?), even Daniel's (referring to City Manager), that, you know, we're not getting the best bang for our buck on the landfill. Are we or are we not? I mean, let's just put that on the table. Are we getting what we, the City, are we the City getting the best money out there or is there more? I mean, are they taking advantage, are they, you know, so...

Shane Kelton: Again, without us ever bidding it out I can't answer that yes or no, for sure, but I feel certain that there are a lot better deals out there for the City than what we are currently getting right now. And even through the negotiation process as we would move forward we would make sure that that would be the case. And if you give me direction to go negotiate with Republic Services today, I mean, I have, there are specific issues that are, you know, that I want, that we're going to negotiate out that would be in more favor for the City.

Mayor Dwain Morrison: If someone wants to move on this then we'll, we'll get a motion and a second and we'll open it up to public comment. Anybody want to make a...

Councilmember Wardlaw: I've got one last question.

Mayor Dwain Morrison: Yes sir.

Councilmember Wardlaw: Now, we go out for RFPs we do not have to necessarily take the lowest bid, right?

Shane Kelton: No sir. These will be proposals. This is not a hard bid. You have to like the entire package. If you don't like the entire package that's presented and you don't feel comfortable with it, you can negotiate a favorable contract with any of them. You can, you can reject all proposals

Councilmember Wardlaw: Okay. Thank you.

Councilmember Fleming: I think it's just a win-win situation for us as the City. Again, you know, when I came into this today I wasn't going to do this, but I think that the RFP is the fairest, most clear way to do it, make it where we're doing the right thing for the citizens out there. And possibly we could get a much

better deal by doing this, also, 'cause we may have a little bit of leverage that way. It's all about leverage and negotiating.

Mayor Dwain Morrison: Put it in the form of a motion.

Councilmember Fleming: I motion that we put it out for an RFP.

Unknown speaker: Second.

Mayor Dwain Morrison: Let's open it up for public comment. I know there's going to be some of that. We've already dealt with this for almost an hour so let's keep it to five minutes. Please sir.

Citizen: I just have a couple of questions on the bulk pick up. Is there any restrictions on how long, you know, that can be sitting there? Like if it's only going to be picked up every three months or something, like I don't want it sitting out there for two months. And plus I would like to know what would be picked up in the recycling. You know, just exactly what would be put out. You know, I lived in a city where they had the regional drop offs and that seemed to work quite well. Even if you have individual house pick-ups, everybody's not going to participate.

And I agree with open bid quotes, as I think it's open. It's fair and it's part of open government and that way we can see exactly what we have what is out there. And I think a ten year contract is better than a 20 year contract because you can't predict the future. Thank you.

Mayor Dwain Morrison: Good afternoon. State your name and we're trying to limit it to about five minutes.

Citizen: Charles Young. Gentlemen, how are y'all today? Couple of things. Mr. Silvis, one of the things I noticed when you were making your comments, you were asking for specific answers to specific questions without having any of these other businesses have the opportunity to answer those questions. I think that's a mistake. Basically the way you're treating these other people that would go out to bid is, Republic is innocent until proven guilty and everybody else is guilty until proven innocent. I think that's a backwards way to look at it. I think we talk about competition, and one of the things Mr. Wardlaw mentioned was, you don't want to change horses in mid-stream; well, you know a hundred years ago everybody rode a horse to work. Nobody does that anymore because there's a more efficient, better, technologically way to do things. I think that's a good way to look at this. Just because they've done a great job in the past doesn't mean they're going to do a great job in the future. It also doesn't mean they're going to do a poor job in the future. Requesting these bids, as you mentioned, gives you the opportunity, you can pick one, you can pick any of the others. I think it would be a huge mistake to judge these people without hearing what they have to say. And putting it into a bid, and listening to it, and evaluating it, and getting input from the people would be an excellent, excellent way to do it. And I think it would be in the best long term interest of San Angelo. Just like you did the water. We don't know what it's going to look like in five years. We don't know what it's going to look like in 10 years, or 15 years, or 20 years. That was the other issue with the duration of the contract, is if you look at the duration of the contract; we don't know what the technology is going to be in ten years. Twenty years ago we didn't know we were going to have hickory issues. We do now. It changes every single day, and by locking it in, I think you're making a mistake, you're losing those potential economies of scale with the technology that's available. And that technology literally changes during the course of this meeting. Thank you.

Mayor Dwain Morrison: Thank you Sir. Who's next? Yes, Ma'am.

Citizen: I'm Vera Kirkpatrick, and somebody said, "If you keep going up there they'll want you to run for the Council." But I'm not ready to run for the Council, but anyway. I just would like to suggest that the Council ask the staff to submit a request for proposal for the solid waste and landfill contract. This is a 20 to 30 million dollar contract. It is my understanding that this contract has never been put out for bid. Is that correct? Okay. Why wouldn't we want competition for the contract? Why would you consider renewing such a large contract without looking at all the options? Especially the ones related to the landfill. We have a company here that wants to present a presentation that the owners are from here. They were born and raised in San Angelo and they are asking you just to allow them just to bid on the contract. And as far as the customer service being 30, or 3 hours away, I'm sure that if they get the contract they'll hire some local people to take care of the customer service. So I ask you to open this up to competition; and free enterprise, you know, is good for the city, and let's get all the options out here on the table before you make your decision. So I ask you to issue a request for proposal for the solid waste contract and the landfill contract today. Thank you.

Mayor Dwain Morrison: Thank you Ma'am. Who's next? State your name and you've got five.

Citizen: Frank Preston. One of the owners of Butts Recycling San Angelo does have a recycling company. Been working with the city, working with Safe Center, in support of that for over 24 years. What came to my mind, and what they were talking about, was when they said exclusive commercial recycling. Sorry, I have a voice problem. My only concern with that was, what would that limit us to? We would love for y'all to come out, take a look at our facilities, see what we've been doing and what we can do. We're willing to work in the recycle end of this in any way we can. But basically we just want to stay who we are, and we're here to help.

Mayor Dwain Morrison: Thank you Sir. Surely that's not all.

Citizen: Yes, my name is Jim Turner, and I have to agree with the people so far that have been in favor of putting this out for request for proposal, free enterprise, and all that, but I think it's also a chance to see some possibly innovative solutions, ideas, something different than what we have right now. This does not mean anything against Republic and what they're doing, but having a chance to review how other people do business, how other people would run our landfill, and use our assets and everything, gives a clearer picture of what we actually have here, both the positive assets of it and the liabilities involved in this. This is a complex operation and having more ideas, more innovation, more proposals, even if in the end we end up renegotiating with Republic for a continuation, just getting that input is going to be a positive step in the right direction. And a minor point on the number of times somebody can go out to the landfill, instead of doing it necessarily just on a every so often, you know, every month, every two months, every six months, maybe you might want to look at allowing them so many trips a year out there. If they have to use all of those in one time frame because they're doing some major renovation, and they use up their, say, four trips a year in four months, that's it. But that may be another way to look at it as opposed to going strictly on time. Don't limit them on how often they can do it, but on how many times they can do it. Thank you.

Mayor Dwain Morrison: Thank you Turner. Come ahead, Sir. You've got five minutes, Mr. Gregory.

Bob Gregory: I will do my best, Sir. Knowing that I had so much to talk to you guys about, and present with so little time, and I totally respect your time, it's precious, I prepared a handout that I'm asking to

be passed out. I think there's 10 or 11, so there should be plenty. I'd like to turn and give one to staff. Time well spent. So I will touch on the high points of this.

This is my message to you today that I wanted to leave. I knew I couldn't cover it all. I wanted to make sure it stayed, and remained, so I did it in a handout. My wife Kay, and Jimmy, my brother, my business partner are here. I'd like to go immediately to pages 2 and 3 to give an overview. I know there's been some concerns about how big our company is, what our capacity is, and our ability to service this account. This is not unusual. We've heard this before from other times that we've gone in competition on major accounts with Republic. You can see from those first two pages that the Gregory family has been active in business here for 62 years. I bought out my father's business in 1984 and I've functioned in business, from working for him, and then buying his business, and starting my own business in 1972 here, and have been active myself since '72, and active as the Gregory business in recycling since 1951. And you can also see looking down, I won't take the time to go through it, but different awards and dates thereof. A thirty year contract with the City of San Antonio, with the City of Austin two thirty year contracts, and one twenty year contract. When we purchase different companies and on the second page, which is page 3, the award for Alpine, which we were able to take from Republic. As a matter of fact, they didn't even respond to the RFP proposal they were so convinced we could not handle it they didn't respond to the City's RFP. All the way to last night, the city of Mertzon voted to negotiate an exclusive contract with TDS for both residential and commercial waste collection and disposal. Those are highlights that deal with our company's performance that we thought were pertinent to this San Angelo contract.

On page 4 is the TDS integrated company; thirteen different business units. And this shows you what our units, how they work together; two hundred plus trucks, 600 employees, 100 plus municipalities and Home Owner Association and MUD contracts. Some of the names are listed there of the cities. Georgetown is about half the size of San Angelo; we have absolutely no problem handling that. You can see again the contracts that we've handled and the commitments we have. And believe me, San Antonio and Austin don't take lightly relying on us exclusively these type services. If something happens, it gets bad very, very quickly. Like in minutes, or hours. So, I'll talk a little bit more about that later.

If you go to page 5, I would like to particularly call your attention to the situation with the landfill. The TCEQ requires every landfill owner, which is the City in this case, to submit annual reports. Those annual reports are, you can easily track, they're online, you can go get them yourselves, I have them in my briefcase back there. In 2003, you can see over in column 1, the year, column 2, the total tons buried, the diversion tonnage, what was reported as taken in but not landfilled, the compaction rate and the remaining years life.

This is a regional landfill, like Shane said. In 2003 the City reported 41 years life remaining. In 2011 it was down to 17.2. In 2012, a year later, it was 13 years. At the rate the landfill is filling up the landfill could be full by the end of this next five year term of the extension. It is filling up that quickly. The remaining life of the landfill is decreasing rapidly through a combination of poor compaction of waste in the landfill, minimum landfill diversion of things that can be recycled and composted, and much more waste coming in from outside of San Angelo. Which it's reported that approximately 50% of the waste going into the landfill comes from outside the City. The diversion is less than 1 percent.

On page 6 you can see some of the regional benefits of having a landfill. Currently we understand that the solid waste from approximately 25 municipalities is being disposed in the San Angelo landfill. This is one thing that Republic had reported to Council previously.

The City's budget shows that the landfill is not profitable for the City and is not generating adequate revenues to pay for the City's future financial landfill obligations.

Mayor Dwain Morrison: Excuse me. Council, you want him to continue?

A Councilmember: Give him 5 more, Mayor.

Mayor Dwain Morrison: Do I have a consensus? Go ahead, Sir.

Bob Gregory: Thank you very much. Continued extension of the TrashAway contract has resulted in the City's landfill becoming a major liability when it could be a major asset, as Shane commented. And I will move quicker.

Page 8 in San Angelo, TDS would like to present these 9 things. I won't take the time to go over them, but there are 9 things listed that we would like the opportunity to present in an RFP response.

Page 9 talks about what single stream recycling is, the type of products. And it makes a statement at the top that TDS will work with local recycling facility, Butts Recycling, on what they can handle. And as necessary, will transport the remaining recyclables to the TDS MRF in Austin until a MRF is justified in San Angelo. And yes, we can transfer to Austin from here. Our thirty year contract with the City of San Antonio, transfers from San Antonio to Austin approximately 1/3 of the waste that the City collects from residences in the city.

Page 12. TDS requests that for the first time in approximately 40 years, the City Council seek and accept competitive proposals for the City's solid waste services contract. TDS requests the Council consider the 8 things listed on that page; and to not be discouraged or frightened by Republic's representative's claim that we've been made aware of, that TDS will not be able to adequately respond to a disaster, or not have the resources to purchase and deliver the necessary equipment, or help the City with permitting the needs of the landfill, or that TDS personnel do not know how to professionally manage a landfill, or all things; be able to handling a hauling operation and service a major contract. TDS has proven its worth many times before, and will again if the Council will just give us an opportunity. Our reputation speaks for itself, and some of you have seen our site and you have an idea of how we operate.

On page 13 you see a timeline, a suggested timeline. I do not know what the staff's suggested would be, but this is typical of an RFP process, and it really promotes that time is of the essence. There's really not time to negotiate for a couple of the months, and then do an RFP process, and have equipment on the street on August 1st, at the first day of this next contract. We feel this is a reasonable timeline.

Depending upon how the City calculates this contract's annual gross revenue value and the contractor's financial benefit of using the City landfill, we believe the annual value of this contract is between 15 and 30 million dollars. TDS sales representatives are now calling on customers and have found rates for residential solid waste collection services outside the incorporated limits of the City of San Angelo to range from \$25 to \$130 per month, with many in the \$70 per month range. This shows a serious need for competition within the market, and perhaps why Mertzson took the action they did last night. There are very few options for recycling, particularly as curbside. This is why TDS will remain a competitive player in this market regardless of what ends up out of this operation.

To my knowledge, again, over the past 40 years, the City's solid waste contract has never been bid out, or put out for an RFP. Please allow us the opportunity to present ourselves in that proposal. TDS urges the Council to competitively bid through an RFP process. There will still be time, as Staff has told you, for the Council to renegotiate with Republic if the Council chooses to not do an award consistent with the RFP process. We believe the City has nothing to lose, and much to gain. I'll be happy to answer any questions.

Mayor Dwain Morrison: Right on time.

Bob Gregory: Good. Thank you.

Mayor Dwain Morrison: Questions, Council? Thank you Mr. Gregory. Any other comment? Okay, we're going to close the public comment section. Is there any other comment from Council before we vote on this?

The motion has been made that we go out for an RFP. It has been seconded. All in favor of going out for an RFP please say Aye. Opposed, Nay. Okay, so we have 2 Nays and we have 4 Ayes, so we will be taking it out for an RFP.

Councilmember Silvis: (?): And Mayor, let me just say that I can live with an RFP, because it's just bring your best game, you know, because at the end of the day, whoever brings the best...

Mayor Dwain Morrison: Whatever happens, happens.